Orchard Supply Hardware Stores has filed for bankruptcy protection...

Let's see what the reporting history shows!

## **Orchard Supply Hardware Stores Corp**

6450 Via Del Oro San Jose, CA 95119 United States

Filed for Bankruptcy on 6/17/2013
Case #13-11565, filed in the U.S. Bankruptcy Court for the District of Delaware

Latest Financial Statements as of 2/2/2013

### **Business Summary**

Phone: (408) 281-3500

Orchard Supply Hardware Stores Corporation, together with Orchard Supply Hardware LLC, its wholly owned operating company subsidiary, and its other directly or indirectly owned subsidiaries (collectively Orchard), is a specialty retailer primarily focused on homeowners with repair, maintenance and improvement needs. The Company operates in one segment and provides a merchandise mix, which consists of various product categories, including repair and maintenance, lawn and garden and in-home products. The Company's repair and maintenance category consists of plumbing, electrical, paint, tools, hardware, and industrial products. Its lawn and garden category consists of nursery, garden, outdoor power and seasonal products. The Company's in-home category consists mainly of the Company's housewares and appliances products. Its spin-off from Sears Holdings Corporation was completed, on December 30, 2011. Orchard re-launched two San Jose Stores, on October 6, 2012.

Employees: 5,360 (as of 2/2/2013)

#### Credit Scores

FRISK<sup>®</sup> Score 1

Probability of bankruptcy range: 10.34% - 50.00%

**Z" Score** -6.16 (Fiscal danger) 2/2/2013

#### **Auditor Information**

Last Audit: 2/2/2013

6/16/2013

Auditors: Deloitte & Touche

LLP

Opinion: **Unqualified with** 

<u>Explanation</u>

Ticker: OSH

#### **Agency Credit Ratings**

Rating Agency	Long Term Rating	Outlook	Short Term Rating	Watch
Moody's	Caa2	Negative		OFF

## Days Sales Outstanding

0.00 0.00 0.00 0.00 1/12 7/12 10/12 2/13

#### DBT Index

3/2013	4/2013	5/2013		
8	<u>8</u>	8		

(Includes DBT Indexes from Subsidiaries)

### Fourth Quarter and Year-to-Date Results

Sales for the 14 weeks ended 2/2/2013 increased 8.13% to \$153.09 milliamount of \$141.58 million. Sales for the 53 weeks ended 2/2/2013 Jecre \$660.47 million for the same period last year.

Gross profit margin decreased 4.37% for the period to \$44.91 million (29.3 (33.17% of revenues) for the same period last year. Gross profit margin d period to \$206.45 million (31.41% of revenues) from \$219.44 million (33.22 week period last year.

Selling, general and administrative expenses for the period increased 0.98% \$46.09 million for the same period last year. Selling, general and administra 2/2/2013 increased 8.07% to \$187.67 million from \$173.66 million for the same period increased 8.07% to \$187.67 million from \$173.66 million for the same period increased 8.07% to \$187.67 million from \$173.66 million for the same period increased 8.07% to \$187.67 million from \$173.66 million for the same period increased 8.07% to \$187.67 million from \$187.67 million fro

Operating income for the period decreased 648.33% to (\$49.41) million comp (\$6.60) million for the same period last year. Operating income for the year-to (\$125.15) million compared with operating income of (\$1.91) million for the

Public companies often make

consistent payments, right

up to a bankruptcy...

nhere, Orchard Supply

here, Stores was paying

Hardware Stores due

,441.82% .ks last year.

Net loss for the period increased 363.47% to (\$33.57) million compared with r  $_{\odot}$  of (\$7.24) million for the same period last year. Net loss for the year-to-date period increased 719.21% to (\$118.38) million compared with net loss of (\$14.45) million for the equivalent 52 weeks last year.

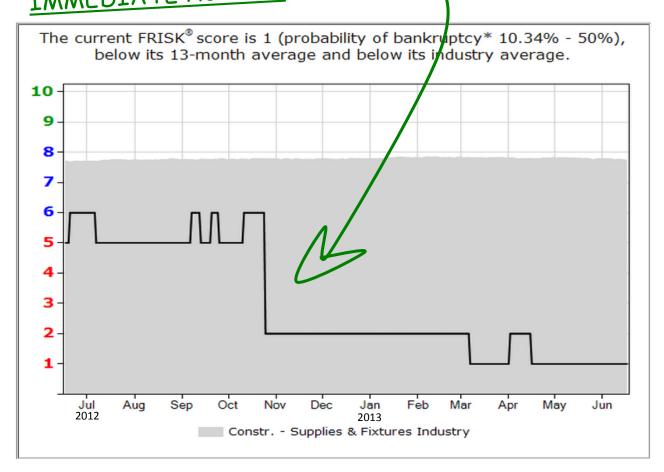
Net cash from operating activities was (\$29.52) million for the 53 week period, compared to net cash from operating activities of \$31.89 million for last year's comparable period.

Working capital at 2/2/2013 of (\$101.91) million decreased 256.60% from the prior year end's balance of \$65.07 million.

Inventories increased by \$13.71 million for the year-to-date period, compared to a \$14.38 million decrease in the prior year's comparable period.

Accounts payable decreased by \$9.47 million for the year-to-date period, compared to a \$10.50 million decrease in the prior year's comparable period.

The FRISK® moved down from a "6" to a "2"... Time for IMMEDIATE ACTION



The  $FRISK^{\otimes}$  score is reported on a 1 to 10 scale:

	EDICK®	Probability of bankruptcy within 12 month			
	FRISK®	From	То		
Best	10	0.00%	0.11%		
	9	0.11%	0.23%		
	8	0.23%	0.38%		
	7	0.38%	0.54%		
	6	0.54%	1.05%		
	5	1.05%	1.74%		
	4	1.74%	3.15%		
	3	3.15%	5.05%		
	2	5.05%	10.34%		
Worst	1	10.34%	50.00%		

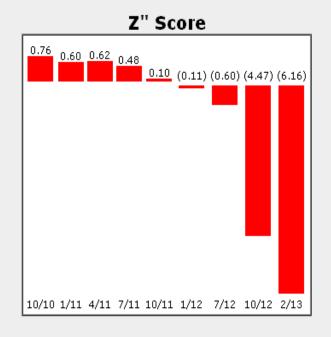
The Altman Z" has been signaling trouble for an extended period of time...

### LEGEND:

Financially sound: 2.60 or higher

Neutral: 1.10 to 2.60

Fiscal danger: less than 1.10



## Stock Performance

Last: 2.03 Open: 2.55 1.88 Close: High: 2.55 Low: 1.85 Bid: 2.03 Ask: 2.04 Yield: 0.00 P/E Ratio: N/ EPS: 19.64 0.00Dividend: Shares Out: 4.8 M 9.8 M Market Cap: 52wk High: 20.41

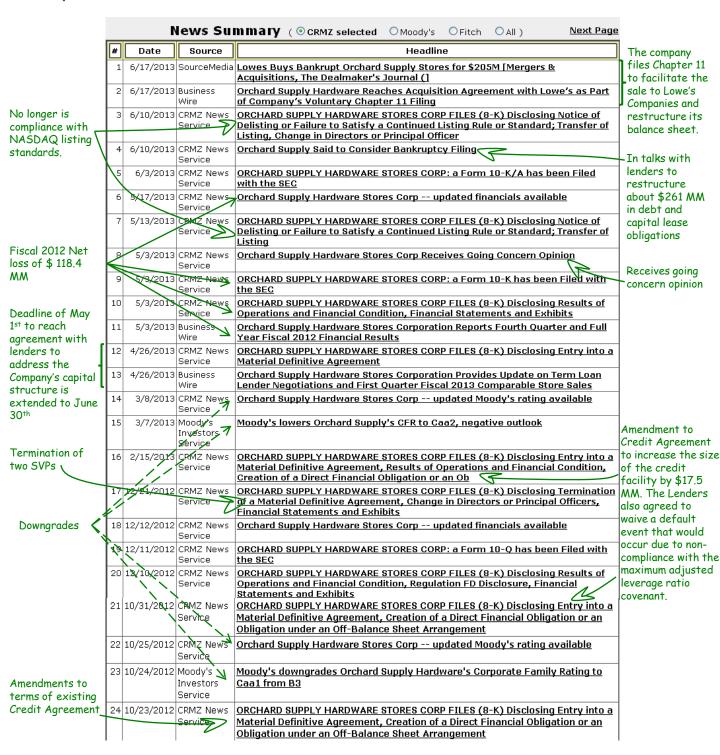
1.41

52wk Low:

**Detailed Quote** 



## ...plus looking at our News Alerts you would have seen...



Note: this company was spun-off from Sears Holdings Corporation on December 30, 2011.

# ...need more depth? Look at the Performance Ratios

Not Profitable...

Performance Ratios - Sequential Quarters (Thousands of U.S. Dollars)						
Period Ended	14 weeks 2/2/2013	13 weeks 10/27/2012	26 weeks 7/28/2012	13 weeks 4/28/2012	13 weeks 1/28/2012	
Net Sales \$	\$153,093	\$155,163	\$349,057	n/a	\$141,579	
% change	-1.33%	n/a	n/a	n/a	-10.78%	
Gross Margin \$	\$44,906	\$45,011	\$116,535	n/a	\$46,959	
% change	-0.23%	n/a	n/a	n/a	-8.84%	
% of sales	29.33%	29.01%	33.39%	n/a	33.17%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
SG&A \$	\$46,546	\$45,476	\$95,644	n/a	\$46,092	
% change	2.35%	n/a	n/a	n/a	12.87%	
% of sales	30.40%	29.31%	27.40%	n/a	32.56%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
Operating margin \$	(\$49,412)	(\$74,210)	(\$1,523)	n/a	(\$6,603)	
% change	33.42%	n/a	n/a	n/a	41.84%	
% of sales	-32,28%	-47.83%	-0.44%	n/a	-4.66%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
EBITDA \$	(\$40,938)	(\$65,565)	\$13,848	n/a	\$397	
% change	37,56%	n/a	n/a	n/a	110.93%	
% of sales	-26,74%	-42.26%	3,97%	n/a	0.28%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
Pre-tax income \$	(\$55,862)	(\$78,150)	(\$15,851)	n/a	(\$13,171)	
% change	28.52%	n/a	n/a	n/s	22.88%	
% of sales	-36,49%	-50.37%	-4.54%	n/s	-9.30%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
Net income (loss) \$	(\$33,569)	(\$53,571)	(\$31,236)	n/a	(\$7,243)	
% change	37,34%	n/a	n/a	n/a	28.34%	
% of sales	-21.93%	-34,53%	-8.95%	n/a	-5.12%	
change as % of incremental sales	n/m	n/a	n/a	n/a	n/m	
Tax expense \$	(\$22,293)	(\$24,579)	\$15,385	n/a	(\$5,928)	
Effective tax rate	39,91%	31,45%	-97.06%	n/a	45.01%	
Depreciation expense \$	\$8,474	\$8,645	\$15,371	n/a	\$7,000	
% of sales	5,54%	5,57%	4,40%	n/a	4.94%	
% of capital expenses	269.02%	163,33%	231,32%	n/a	165.09%	
% of PP&E, net (annualized)	18.62%	17.66%	15,45%	n/a	12.67%	
Capital expenditures \$	\$3,150	\$5,293	\$6,645	\$3,492	\$4,240	
% change	-40.49%	n/a	n/a	-17.64%	-15.20%	
% of PP&E, net (annualized)	6.92%	10.81%	6.68%	6.77%	7.67%	
% of working capital (annualized)	-11.60%	-81.17%	19.90%	20.62%	24.41%	
Interest coverage ratio	(6.35)	(16.64)	0.97	n/a	0.06	
% change	61.86%	(10.04) n/a	n/a	n/a	109.52%	
Eree cash flow \$	(\$32.561)		\$7.997	(\$596)	(\$8,614)	
% change	-62.47%	n/a	n/a	93.08%	-186.59%	
7	10-K	10-0	10-0	10-Q	10-K	
Source:	5/3/2013	12/11/2012	12/11/2012	12/11/2012	4/27/2012	

Negative Cash Flow...

# ... need more depth? Look at the Leverage Ratios

Negative tangible net worth...

Alarming increase in the Total Debt to Equity Ratio due to declining stockholders' equity...

## Leverage Ratios - Sequential Quarters (Thousands of U.S. Dollars)

(Thousands of U.S. Dollars)						
Period Ended	2/2/2013	10/27/2012	7/28/2012	4/28/2012	1/28/201	l <b>2</b>
Total debt \$	\$261,442	\$228,414	\$226,796	\$266,013	\$202.4	<b>7</b> 1
% change	14.46%	0.71%	-14.74%	1.37%	-17.	1%
Stockholders' equity \$	(\$30,610)	\$2,505	\$55,583	\$81,993	\$86,2	99
% change	-1,321.96%	-95.49%	-32.21%	-4.99%	-5.21	1%
Total debt to equity ratio	n/a	91.18	4.08	3.24	3.	.04
% change	n/a	2,134.72%	25.77%	6.69%	-13.50	2%
Tangible net worth \$	(\$60,360)	(\$64,613)	(\$75,337)	(\$50,425)	(\$47,61	(7)
% change	6.58%	14.23%	-49.40%	-5.90%	1.54	4%
Total assets \$	\$407,413	\$484,738	\$564,550	\$569,125	\$546,5	03
% change	-15.95%	-14.14%	-0.80%	4.14%	-9.29	9%
Total debt to assets ratio	0.64	0.47	0.40	0.47	0.	48
% change	36.18%	17.30%	-14.06%	-2.67%	-9.60	2%
Net tangible assets \$	\$377,663	\$417,620	\$433,630	\$436,707	\$412,5	87
% change	-9.57%	-3.69%	-0.70%	5.85%	-10.90	9%
Short-term debt \$	\$214,494	\$179,930	\$15,527	\$9,526	\$8,2	69
% change	19.21%	1,058.82%	63.00%	15.20%	-80.21	1%
Short-term debt % of total debt	82.04%	78.77%	6.85%	3.58%	3.15	j%
% change	4.15%	1,050.62%	91.18%	13.65%	-75.86	5%
Short-term debt % of working capital	-210.48%	-155.99%	24.58%	13.54%	12.71	.%
% change	-34.93%	-734.75%	81.55%	6.52%	-77.53	3%
Total liabilities \$	\$438,023	\$482,233	\$508,967	\$487,132	\$460,2	:04
% change	-9.17%	-5.25%	4.48%	5.85%	-10.02	2%
Total liabilities to equity ratio	n/a	192.51	9.16	5.94	5.	.33
% change	n/a	2,002.33%	54.13%	11.41%	-5.07	7%
Source:	10-K 5/3/2013	10-Q 12/11/2012	10-Q 9/11/2012	10-Q 6/12/2012	10-K 4/27/2012	2

Due to non-compliance with the leverage covenant in their Credit Facility, the Company has reflected its outstanding debt under this agreement as current

**CreditRiskMonitor** 

# ...need more depth? Look at the <u>Liquidity Ratios</u> and <u>Rates of Return</u> Declinir

Declining working capital...

				WO	4		
Liquidity Ratios - Sequential Quarters (Thousands of U.S. Dollars)							
Period Ended	2/2/2013	10/27/2012	7/28/2012	4/28/2012	./28/2012		
Current assets \$	\$200,059	\$211,867	\$229,207	\$226,754	\$193,732		
% change	-5.57%	-7.57%	1.08%	17.05%	-14.69%		
% of short-term debt	93.27%	117.75%	1,476.18%	2,380.37%	2,342.87%		
Current liabilities \$	\$301,968	\$327,215	\$166,025	\$156,378	\$128,658		
% change	-7.72%	97.09%	6.17%	21.55%	-16.03%		
Working capital \$	(\$101,909)	(\$115,348)	\$63,182	\$70,376	\$65,074		
% change	11.65%	-282.56%	-10.22%	8.15%	-11.91%		
% of sales (annualized)	-16.64%	-18.59%	9.05%	n/a	11.49%		
Cash \$	\$6,532	\$10,472	\$33,918	\$22,354	\$8,148		
% change	-37.62%	-69.13%	51.73%	174.35%	-74.84%		
% of short-term debt	3.05%	5.82%	218.45%	234.66%	98.54%		
Cash ratio	0.02	0.03	0.20	0.14	0.06		
% change	-12 50%	-84.34%	42.97%	125.75%	-70.04%		
Current ratio	0.66	0.65	1.38	1.45	1.51		
% change	2.32%	-53.10%	-4.79%	-3.71%	1.60%		
Source:	10-K 5/7/2013	10-Q 12/11/2012	10-Q 9/11/2012	10-Q 6/12/2012	10-K 4/27/2012		

Poor cash ratio...

Rates of Return - Sequential Quarters (Thousands of U.S. Dollars)								
Period Ended	14 weeks 2/2/2013	13 weeks 10/27/2012	26 weeks 7/28/2012	13 weeks 4/28/2012	13 weeks 1/28/2012			
Return on equity	-1,340.08%	-96.38%	-38.10%	n/a	-7.96%			
% change	-1,290.41%	n/a	n/a	n/a	20.43%			
Return on total assets	-7.53%	-10.21%	-5.51%	0.00%	-1.26%			
% change	26.30%	n/a	n/a	100.00%	24.19%			
Return on net tangible assets	-8.44%	-12.59%	-7.18%	0.00%	-1.65%			
% change	32.93%	n/a	n/a	100.00%	23.54%			
Source:	10-K 5/3/2013	10-Q 12/11/2012	10-Q 12/11/2012	10-Q 12/11/2012	10-K 4/27/2012			

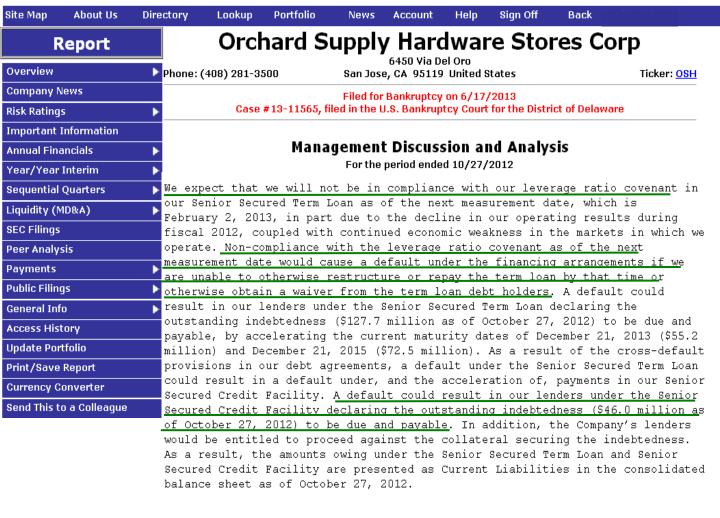
Negative rates of return...

## ...need more depth? Look at the Peer Analysis



Bottom quartile in nearly <u>ALL</u> ratios vs. Constr. – Supplies & Fixtures Industry Peers In the MD&A issued in <u>December</u> the Company tells us that they do not expect to be in compliance with the leverage ratio covenant in the Senior Secured Term Loan. Non-compliance with this covenant would result in a default event that could cause the Lenders to declare outstanding indebtedness due and payable.

## CreditRiskMonitor (CRMZ)



Finally, in the MD&A issued in <u>February</u> we learn they were not in compliance with the covenant. The lenders have temporarily waived compliance, providing that the Company can achieve a mutually acceptable agreement to modify its capital structure... which may require "a comprehensive financial reorganization," or sale or merger of the Company.

...and in June, the bankruptcy... clearing the way for sale of the company.

## CreditRiskMonitor (CRMZ)

